

# A&R DIRECTORY

These listings provide a roadmap to the music industry. We've simplified the directory by focusing on the A&R executives at all of the major labels and the key independents. For each major, we identify the parent label group. (Note: Majors listed here do not accept unsolicited materials unless otherwise noted.)

## RECORD LABELS (MAJOR)

**A&M Records**  
2220 Colorado Ave.  
Santa Monica, CA 90404  
Tel: (310) 865-1000  
Pres.: Ron Fair  
Style: All styles except country, gospel & opera  
www.amrecords.com

**Angel Records**  
150 Fifth Ave.  
New York, NY 10011  
Tel: (212) 786-8600  
Fax: (212) 786-8649  
Pres./CEO: Bruce Lundvall  
Style: Classical, Broadway, Vocals, Indian  
www.angelrecords.com

**Arista Nashville**  
1400 18th Ave. S.  
Nashville, TN 37212  
Tel: (615) 301-4300  
Fax: (615) 301-4347  
Chrmn. RLG: Joe Galante;  
SVP A&R: Renee Bell; Sr. Dir. A&R: Carole Ann Mobley; Sr. Dir. A&R: Jim Catino; Sr. Coord. A&R: Duane Hobson; Mgr. A&R: John Johnson; Mgr. A&R: Leslie Roberts; A&R Admin.: Tiffany Swinea  
Style: Country  
www.aristanashville.com

**Arista Records**  
745 Fifth Ave.  
New York, NY 10151  
Tel: (646) 840-5600  
info@arista.com  
Chrmn./CEO-BMG North America: Clive Davis; VP A&R: Joshua Sarubin; Dir. A&R: Michael Barackman; Dir. A&R Research: Mary Ann Malone  
Style: Pop, R&B, rock  
www.arista.com

**Astralwerks**  
104 W. 29th St.,  
Fourth Fl.  
New York, NY 10001  
Tel: (212) 886-7500  
Fax: (212) 643-5573  
astralwerks@astralwerks.com  
GM/A&R: Errol Kolosine  
Style: Electronic, dance, alternative  
Accepts unsolicited demos.  
www.astralwerks.com

**Asylum Records**  
1290 Ave. of The Americas, 24th Fl.  
New York, NY 10104  
Tel: (212) 707-3020  
Fax: (212) 405-5408  
todd.moscovitz@wmg.com  
Head of Asylum: Todd Moscovitz  
R&B, hip-hop & rap. Accepts demos (see submission form on website).  
www.asylumrecords.com

**The Atlantic Group**  
1290 Ave. of The Americas  
New York, NY 10104  
Tel: (212) 707-2000,  
(212) 707-2009  
Fax: (212) 405-5507,  
(212) 405-5430  
Founding Chrmn.: Ahmet Ertegun; Head of A&R: Andy Karp; SVP A&R Urban: Gee Roberson; VP A&R Opns.: Gloria Gabriel; VP A&R/Staff Producer: Jimmy Bralower  
www.atlantic-records.com

**Atlantic Records (Classical Division)**  
1290 Ave. of The Americas, 23rd Fl., #23-28  
New York, NY 10104  
Tel: (212) 707-2648  
Fax: (212) 405-5470  
VP Classical Div.: Arthur Moorhead  
www.atlantic-records.com

**BNA Records**  
1400 18th Ave. S.  
Nashville, TN 37212  
Tel: (615) 301-4300  
Fax: (615) 301-4347  
Chrmn. RLG: Joe Galante; SVP A&R: Renee Bell; Sr. Dir. A&R: Carole Ann Mobley; Sr. Dir. A&R: Jim Catino; Sr. Coord. A&R: Duane Hobson; A&R Mgr.: John Johnson; A&R Coord.: Heath Owen; A&R Mgr.: Leslie Roberts; A&R Admin.: Tiffany Swinea  
Style: Country  
www.bnarecords.com

**Back Porch Records**  
4650 N. Port  
Washington Rd.  
Milwaukee, WI 53212  
Tel: (414) 961-8350  
Fax: (414) 961-8351  
info@backporchrecords.com  
Roots, rock, Americana, country & cross-over.  
www.backporchrecords.com

**Blue Note Records**  
150 Fifth Ave.  
New York, NY 10011  
Tel: (212) 786-8600  
Fax: (212) 786-8649  
CEO: Bruce Lundvall; Dir. A&R: Eli Wolf  
Style: Jazz, pop  
www.bluenote.com

**Capitol Records**  
1750 N. Vine St.  
Hollywood, CA 90028  
Tel: (323) 462-6252  
Fax: (323) 871-5214  
Pres./CEO: Andy Slater; VP A&R: Julian Raymond; Dir. A&R-Rock: Jaime Feldman  
Style: Pop, rock, R&B, AC

www.hollywoodandvine.com

**Capitol Nashville**  
3322 West End Ave.,  
11th Fl.  
Nashville, TN 37203-1000  
Tel: (615) 269-2000  
Fax: (615) 269-2045  
Pres./CEO: Mike Dungan; VP A&R: Larry Willoughby; Sr. Dir. A&R: Arthur Buenafora, Jr.; Dir. A&R: Autumn House; A&R Coord.: Sandy Horowitz  
Style: Country  
capitol-nashville.com

**Columbia Records**  
550 Madison Ave.  
New York, NY 10022  
Tel: (212) 833-5212  
Fax: (212) 833-5401

Chrmn.-Columbia Records Grp.: Steve Barnett; EVP A&R-Sony Music Label Grp./Pres.-Daylight Records: David Massey; SVP A&R: Keith Naftaly; SVP A&R: Mitchell Cohen; SVP A&R: Steve Lillywhite; SVP A&R: Steve Yegelow; SVP A&R Sony Urban Music: Kawan "KP" Prather; SVP A&R Opns.: John Doelp; VP A&R: Lee Dannay; VP A&R: Kevin Patrick; VP A&R: Ken Komisar; VP A&R/Artist Devel.: Matt Pinfield; Sr. Dir. A&R: Nick Castinelli; Mgr. A&R: Maria Egan; Mgr. A&R: Maureen Kenny; Mgr. A&R: Becca Callaway; Mgr. A&R: Benjamin Simone  
Style: All genres  
www.columbiarecords.com

**Columbia Records**  
1400 18th Ave. S.  
Nashville, TN 37212  
Tel: (615) 858-1300  
Fax: (615) 742-5759  
Pres.: John Grady; EVP A&R: Mark Wright; VP A&R: Clay Bradley; VP A&R Admin.: Kay Smith; Sr. Dir. A&R: Mark Brown; Sr. Dir. A&R: Cliff Audretsch; Sr. Dir. A&R: LeAnn Phelan; A&R Supvr.: Deb Castle; A&R Coord.: Cooper Samuels  
Style: Country  
www.sonymashville.com

**Columbia Records**  
2100 Colorado Ave.  
Santa Monica, CA 90404  
Tel: (310) 449-2100  
Fax: (310) 552-1350  
GM/SVP A&R West Coast: Tim Devine; VP A&R: David Andreone; Dir. A&R: Jan Pikus  
www.columbiarecords.com

**Cordless Records**  
1290 Ave. of the

**Americas**  
New York, NY 10104  
Tel: (212) 275-2000  
music@cordless.com  
Founder: Jac Holzman

Label housed within the Warner Music Group, accepts music from artists (check website submission policies first).  
www.cordless.com

**EMI CMG Label Group**  
101 Winners Cir.  
Brentwood, TN 37024-5085  
Tel: (615) 371-4300  
Fax: (615) 371-6915  
Pres./CEO EMI CMG: Bill Hearn; VP A&R: Brad O'Donnell  
Style: Christian  
www.emicmg.com

**EMI Latin**  
404 Washington Ave.,  
Ste. 700  
Miami Beach, FL 33139  
Tel: (305) 674-7529  
Fax: (305) 674-7546  
emilatin@emincap.com  
Pres./CEO EMI Music Latin America: Marco Bissi  
Style: Latin  
No unsolicited material.  
www.emilatin.com

**EMI Music Canada**  
3109 American Dr.  
Mississauga, ON L4V 1B2  
Tel: (905) 677-5050  
Fax: (905) 677-1651  
Pres.: Deane Cameron; Dir. A&R: Fraser Hill  
www.emimusic.ca

**Epic / Monument Nashville**  
1400 18th Ave. S.  
Nashville, TN 37212  
Tel: (615) 858-1300  
Fax: (615) 742-4338  
Pres.: John Grady; EVP A&R: Mark Wright; VP A&R: Clay Bradley; VP A&R Admin.: Kay Smith; Sr. Dir. A&R: Mark Brown; Sr. Dir. A&R: LeAnn Phelan; Assoc. Dir. A&R: Carrie Long; Assoc. Dir. A&R: Tonya Derry; Supvr. A&R: Deb Castle; A&R Admin.: Airik Sanders; A&R Admin. Asst.: Claire Watson; A&R Coord.: Noelle Oliver  
Style: Country  
www.sonymashville.com

**Epic Records Group**  
550 Madison Ave.  
New York, NY 10022-3211  
Tel: (212) 833-8000  
Fax: (212) 833-4583  
Pres.-Epic Records Grp.: Charlie Walk; EVP A&R-Sony Music Label Grp./Pres.-Daylight Records: David Massey; SVP A&R: Keith Naftaly; SVP A&R-E. Coast: Ben Goldman; SVP A&R-W. Coast: Kaz Utsunomiya; SVP A&R Sony Urban Music: Kawan "KP" Prather; VP A&R: Peter Malkin; VP A&R: Ken Komisar; Sr. Dir. A&R: Pete Giberga; Assoc. Dir. A&R: Mike Flynn; Dir. A&R: Al Smith; Mgr. A&R: Farra Mathews; Mgr. A&R: Andrew Gould; Mgr. A&R: Danielle Varvaro  
Style: All genres  
www.epicrecords.com

**Flyte Tyme Productions**  
8750 Wilshire Blvd.  
Beverly Hills, CA 90211-2713

Tel: (818) 753-0999  
Fax: (818) 753-0906  
Co-Pres.: Jimmy Jam  
R&B, pop, hip-hop. Accepts demos via US mail.  
www.flytetyme.com

**Geffen Records**  
2220 Colorado Ave.  
Santa Monica, CA 90404  
Tel: (310) 865-1000  
Fax: (310) 865-7096  
Chrmn.: Jimmy Iovine; SVP Urban A&R: Shawn "Tubby" Holiday; A&R: Eric Hunter  
Style: Pop, rock, alternative  
www.geffen.com

**Higher Octave Music, Inc.**  
4650 N. Port  
Washington Rd.  
Milwaukee, WI 53212  
Tel: (414) 961-8350  
Fax: (414) 961-8351  
info@higheroctave.com  
Pres./CEO: Matt Marshall; EVP/Dir. A&R: Dan Selene  
Style: Smooth Jazz, Alternative, Ambient, World, New Age  
Send demos via manager or lawyer.  
www.higheroctave.com

**Interscope**  
2220 Colorado Ave.  
Santa Monica, CA 90404  
Tel: (310) 865-1000  
Fax: (310) 865-7083  
brenda.romano@umusic.com  
Chrmn.-Interscope/Geffen/A&M: Jimmy Iovine; VP A&R: Tony Ferguson; A&R Exec.: Erica Grayson; Head of Int'l A&R: Martin Kierszenbaum; R&B/Hip-Hop A&R: Marcus Heisser; Dance A&R: Juan Martinez  
Style: Rock, alternative, rap  
Accepts unsolicited material. Send c/o A&R; label type of music on the package.  
www.interscope.com

**Island Def Jam Music Group**  
825 Eighth Ave., 28th Fl.  
New York, NY 10019  
Tel: (212) 333-8000  
Fax: (212) 603-7931  
Chrmn.: Antonio "L.A." Reid; EVP A&R: Rob Stevenson; VP A&R: Shakir Sarubin; VP A&R: Stewart; Head of A&R-Island Rec's: Paul Pontius; A&R Mgr.-Def Jam/Def Soul: Leesa Brunson; A&R Admin. Mgr.: Tara Podolsky  
Style: R&B, pop, rock  
www.islanddefjam.com

**Island Def Jam South**  
PO Box 78386  
Atlanta, GA 30357-2386  
Tel: (404) 875-6695  
Fax: (404) 876-1173  
india.fendrick@umusic.com  
Pres.: Brad Jordan; A&R Admin.: Erica Novick  
Accepts demos by mail ONLY.  
www.defjamsouth.net

**J Records**  
745 Fifth Ave.  
New York, NY 10151  
Tel: (646) 840-5600  
Fax: (646) 840-5791  
see "RCA Music Group" for

personnel.  
Style: Pop, R&B, rock  
www.j-records.com

**Jive / Silverstone / Verity / Volcano Records (Zomba Label Group)**  
137-139 W. 25th St.,  
11th Fl.  
New York, NY 10001  
Tel: (212) 727-0016  
Fax: (212) 645-3783  
Pres./CEO Zomba Label Grp.: Barry Weiss; SVP A&R: Chris Lighty; SVP A&R: Wayne Williams; SVP Chrmn.: Jeff Fenster; SVP A&R/Artist Rel.: Mark Pitts; VP A&R: Teresa LaBarbera-Whites; VP A&R-Pop: Steve Lunt; VP A&R-Pop (W. Coast): Andy Goldmark; VP A&R-Rock: Michael Tedesco; VP A&R Admin.: Stephanie Tudor; Dir. A&R: David Stamm; Dir. A&R: Toi Green; Dir. A&R-Verity: Monica A. Coates; Mgr. A&R-Verity: Monique Headley  
Style: Pop, R&B, rap, rock, gospel, Christian  
www.jiverecords.com

**Lava Records**  
1290 Ave. of the Americas, 25th Fl.  
New York, NY 10104-0101  
Tel: (212) 707-2550  
Fax: (212) 405-5561  
SVP Promo.: Mike Easterlin; VP A&R: Tom Carolan  
www.lavarecords.com

**Lost Highway Records**  
54 Music Sq. E., Ste. 300  
Nashville, TN 37203  
Tel: (615) 524-7500  
Fax: (615) 524-7850  
Chrmn./CEO: Luke Lewis; VP A&R: Kim Buie  
www.losthighwayrecords.com

**MCA Nashville**  
60 Music Sq. E.  
Nashville, TN 37203  
Tel: (615) 244-8944  
Co-Chair/CEO: James Stroud; VP A&R: Allison Jones; Dir. A&R: Brian Wright  
Style: Country  
www.mcanashville.com

**Maverick Recording Co.**  
3300 Warner Blvd.  
Burbank, CA 91505  
Tel: (310) 385-7800,  
(818) 846-9090  
Fax: (310) 385-7711,  
(818) 846-8474  
Chrmn.: Guy Oseary; A&R: Shawn Keohen; A&R: Scott Austin; A&R: Kevin Williamson  
www.maverick.com

**Mercury Nashville**  
54 Music Sq. E., Ste. 300  
Nashville, TN 37203  
Tel: (615) 524-7500  
Fax: (615) 524-7600  
Chrmn./CEO: Luke Lewis; VP A&R: Allison Jones; A&R Mgr.: Stephanie Wright; A&R Mgr.: Brian Wright  
Style: Country  
www.mercurynashville.com

**Motown Records**  
1755 Broadway, Sixth Fl.  
New York, NY 10010  
Tel: (212) 841-8000