

A&R DIRECTORY

These listings provide a roadmap to the music industry. We've simplified the directory by focusing on the A&R executives at all of the major labels and the key independents. For each major, we identify the parent label group. (Note: Majors listed here do not accept unsolicited materials unless otherwise noted.)

RECORD LABELS (MAJOR)

A&M Records

(Universal Music Group)
2220 Colorado Ave.
Santa Monica, CA 90404
Tel: (310) 865-1000
Pres.: Ron Fair
Style: All styles except country, gospel & opera
www.amrecords.com

Angel Records

(EMI Music)
150 Fifth Ave.
New York, NY 10011
Tel: (212) 786-8600
Fax: (212) 786-8649
Pres./CEO: Bruce Lundvall
Style: Classical, Broadway, Vocals, Indian
www.angelrecords.com

Arista Nashville

(Sony BMG)
1400 18th Ave. S.
Nashville, TN 37212
Tel: (615) 301-4300
Fax: (615) 301-4347
Chrmn. RL: Joe Galante;
SVP A&R: Renee Bell; Sr. Dir. A&R: Carole Ann Moble; Sr. Dir. A&R: Jim Catino; Mgr. A&R: Leslie Roberts; Mgr. A&R: John Johnson; Coord. A&R: Duane Hobson
Style: Country
www.aristanashville.com

Arista Records

(Sony BMG)
745 Fifth Ave.
New York, NY 10011
Tel: (646) 840-5600
info@arista.com
Chrmn./CEO-BMG North America: Clive Davis; SVP A&R: Karen Kwak; SVP A&R: Jeff Fenster; VP A&R: Joey Arbagey; Dir. A&R Research: Mary Ann Malone
Style: Pop, R&B, rock
www.arista.com

Astralwerks

(EMI Music)
104 W. 29th St., Fourth Fl.
New York, NY 10001
Tel: (212) 886-7500
Fax: (212) 643-5573
astralwerks@astralwerks.com
GM/A&R: Errol Kolosine
Style: Electronic, dance, alternative
Accepts unsolicited demos.
www.astralwerks.com

The Atlantic Group

(Warner Music Group)
1290 Ave. of the Americas
New York, NY 10104
Tel: (212) 707-2000,
(212) 707-2009
Fax: (212) 405-5507
Founding Chrmn.: Ahmet Ertegun; SVP A&R: Michael

Caren; VP A&R: Tom Storms; VP A&R: John Rubeli; VP A&R Opns.: Gloria Gabriel; VP A&R Urban: Kyambo Joshua; VP A&R Urban: Gee Roberson; VP A&R/Staff Producer: Jimmy Bralower
www.atlantic-records.com

Atlantic Records (Classical Division)

(Warner Music Group)
1290 Ave. of the Americas, 23rd Fl., #23-28
New York, NY 10104
Tel: (212) 707-2648
Fax: (212) 405-5470
VP Classical Div.: Arthur Moorhead
www.atlantic-records.com

BMG Canada, Inc.

(Sony BMG)
190 Liberty St., Ste. 100
Toronto, ON M6K 3L5,
Canada
Tel: (416) 586-0022
Fax: (416) 586-0454
Pres. Sony BMG Canada: Lisa Zbitnew; VP A&R: Jennifer Highland
www.click2music.ca

BMG Classics

(Sony BMG)
1540 Broadway, 41st Fl.
New York, NY 10036
Tel: (212) 930-4941
Fax: (212) 930-4965
Pres. Sony BMG Classical Div.: Gilbert Hetherwick; Sr. Dir. A&R: Deborah Surdi; Dir. A&R: Christian Leins
Style: Classical, World Music, Broadway, Soundtracks, Jazz, Blues
www.bmgclassics.com

BNA Records

(Sony BMG)
1400 18th Ave. S.
Nashville, TN 37212
Tel: (615) 301-4300
Fax: (615) 301-4347
Chrmn. RL: Joe Galante; SVP A&R: Renee Bell; Sr. Dir. A&R: Carole Ann Moble; Sr. Dir. A&R: Jim Catino
Style: Country
www.bnarecords.com

Back Porch Records

(EMI Music)
4650 N. Port
Washington Rd.
Milwaukee, WI 53212
Tel: (414) 961-8350
Fax: (414) 961-8351
info@backporchrecords.com
Roots, rock, Americana, country & cross-over.
www.backporchrecords.com

Blue Note Records

(EMI Music)
150 Fifth Ave.

New York, NY 10011
Tel: (212) 786-8600
Fax: (212) 786-8649
CEO: Bruce Lundvall; Dir. A&R: Eli Wolf
Style: Jazz, pop
www.bluenote.com

Capitol Records

(EMI Music)
1750 N. Vine St.
Hollywood, CA 90028
Tel: (323) 462-6252
Fax: (323) 871-5214
Pres./CEO: Andy Slater; VP A&R: Julian Raymond; Dir. A&R-Rock: Jaime Feldman
Style: Pop, rock, R&B, AC
www.hollywoodandvine.com

Capitol Nashville

(EMI Music)
3322 West End Ave.,
11th Fl.
Nashville, TN 37203-1000
Tel: (615) 269-2000
Fax: (615) 269-2045
Pres./CEO: Mike Dungan; VP A&R: Larry Willoughby; Dir. A&R: Autumn House; A&R Coord.: Sandy Horowitz
Style: Country
capitol-nashville.com

Columbia Records

(Sony BMG)
550 Madison Ave.
New York, NY 10022
Tel: (212) 833-8000
Fax: (212) 833-5401
Chrmn.-Columbia Records Grp.: Will Botwin; EVP A&R-Sony Music Label Grp./Pres.-Daylight Records: David Massey; SVP A&R: Keith Naftaly; SVP A&R: Mitchell Cohen; SVP A&R-Sony Urban Music: Kawan "KP" Prather; SVP A&R Opns.: John Doelp; VP A&R: Lee Danna; VP A&R: Kevin Patrick; VP A&R / Artist Devel.: Matt Pinfield; Dir. A&R: Peter Visvardis; Mgr. A&R: Greg Boggs; Mgr. A&R: Maya Parvelli
Style: All genres
www.columbiarecords.com

Columbia Records

(Sony BMG)
34 Music Sq. E.
Nashville, TN 37203-4397
Tel: (615) 742-4321
Fax: (615) 742-5759
Pres.: John Grady; EVP A&R: Mark Wright; VP A&R: Clay Bradley; VP A&R Admin.: Kay Smith; Sr. Dir. A&R: Mark Brown; Sr. Dir. A&R: Cliff Audretch; Sr. Dir. A&R: Tracy Gershon; A&R Supvr.: Deb Castle; A&R Coord.: Cooper Samuels
Style: Country
www.sonymashville.com

DreamWorks

(Universal Music Group)

2220 Colorado Ave.
Santa Monica, CA 90404
Tel: (310) 865-1000
Fax: (310) 865-7096
See "Geffen Records" for personnel
Style: Pop, rock, R&B
No unsolicited material.
www.dreamworksrecords.com

DreamWorks

Nashville
(Universal Music Group)
60 Music Sq. E.
Nashville, TN 37203
Tel: (615) 463-4600
Fax: (615) 524-7766
nashville@dreamworksrec.com
Co-Chrmn./CEO UMG Nashville: Luke Lewis; VP A&R: Allison Jones
Style: Country
No unsolicited material.
www.dreamworksrec.com

EMI CMG Label

(EMI Music)
101 Winners Cir.
Brentwood, TN 37027
Tel: (615) 371-4300
Fax: (615) 371-6915
VP Strategic Mgmt.: Lee Ann Hardie; VP A&R: Brad O'Donnell; Dir. A&R: Steve Hartley
Style: Christian
www.emicmg.com

EMI Latin

(EMI Music)
404 Washington Ave.,
Ste. 700
Miami Beach, FL 33139
Tel: (305) 674-7529
Fax: (305) 674-7546
emilatin@emipac.com
Pres./CEO EMI Music Latin America: Marco Bissi
Style: Latin
No unsolicited material.
www.emilatin.com

EMI Music Canada

(EMI Music)
3109 American Dr.
Mississauga, ON L4V 1B2, Canada
Tel: (905) 677-5050
Fax: (905) 677-1651
Pres.: Deane Cameron
www.emimusic.ca

Epic / Monument

Nashville
(Sony BMG)
34 Music Sq. E.
Nashville, TN 37203
Tel: (615) 742-4321
Fax: (615) 742-4338
Pres.: John Grady; EVP A&R: Mark Wright; VP A&R: Clay Bradley; VP A&R Admin.: Kay Smith; Sr. Dir. A&R: Mark Brown; Sr. Dir. A&R: Tracy Gershon; Assoc. Dir. A&R: Carie Long; Supvr. A&R Admin.: Tonya Derry; Supvr. A&R: Deb Castle; A&R Admin.: Airik Sanders; A&R Admin. Asst.: Claire Watson; A&R Coord.: Noelle Oliver
Style: Country
www.sonymashville.com

Epic Records

(Sony BMG)
550 Madison Ave.
New York, NY 10022-3211
Tel: (212) 833-8000
Fax: (212) 833-4583
Pres. Epic Records Group: Steve Barnett; EVP A&R-Sony Music Label Grp./Pres.-Daylight Records: David Massey; SVP A&R:

Keith Naftaly; SVP A&R: Rose Noone; SVP A&R-E. Coast: Ben Goldman; SVP A&R-W. Coast: Kaz Utsunomiya; SVP A&R Sony Urban Music: Kawan "KP" Prather; Sr. Dir. A&R-W. Coast: Pete Gilberga; Assoc. Dir. A&R-W. Coast: Mike Flynn; Dir. A&R: Al Smith; Mgr. A&R: Farra Matthews
Style: All genres
www.epicrecords.com

Flyte Tyme Productions
(Sony BMG)
8750 Wilshire Blvd.
Beverly Hills, CA 90211-2713
Tel: (818) 753-0999
Fax: (818) 753-0906
Co-Pres.: Jimmy Jam
R&B, pop, hip-hop. Accepts demos via US mail.
www.flytetyme.com

Geffen Records
(Universal Music Group)
2220 Colorado Ave.
Santa Monica, CA 90404
Tel: (310) 865-1000
Fax: (310) 865-7096
Chrmn.: Jimmy Iovine; A&R: Eric Hunter
Style: Pop, rock, alternative
www.geffen.com

Higher Octave

Music, Inc.
(EMI Music)
4650 N. Port
Washington Rd.
Milwaukee, WI 53212
Tel: (414) 961-8350
Fax: (414) 961-8351
info@higheroctave.com
Pres./CEO: Matt Marshall; EVP/Dir. A&R: Dan Selene
Style: Smooth Jazz, Alternative, Ambient, World, New Age
Send demos via manager or lawyer.
www.higheroctave.com

Interscope

(Universal Music Group)
2220 Colorado Ave.
Santa Monica, CA 90404
Tel: (310) 865-1000
Fax: (310) 865-7083
brenda.romano@umusic.com
Chrmn.-Interscope/Geffen/A&M: Jimmy Iovine; Pres. Urban A&R: Ron Gilliland; VP A&R: Tony Ferguson; Sr. A&R Exec.: Mark Williams; A&R Exec.: Erica Grayson; Head of Int'l A&R: Martin Kierszenbaum; R&B/Hip-Hop A&R: Marcus Heisser; A&R Rock: Jeff Anderson
Style: Rock, alternative, rap
Accepts unsolicited material. Send c/o A&R; label type of music on the package.
www.interscope.com

Island Def Jam

Music Group
(Universal Music Group)
825 Eighth Ave., 28th Fl.
New York, NY 10019
Tel: (212) 333-8000
Fax: (212) 603-7931
Chrmn.: Antonio "L.A." Reid; VP A&R: Joshua Sarubin; Head of A&R-Island Rec's: Paul Pontius; A&R Mgr.-Def Jam/Def Soul: Leesa Brunson; A&R Admin. Mgr.: Tara Podolsky
Style: R&B, pop, rock
www.islanddefjam.com

Island Def Jam

South
(Universal Music Group)

PO Box 78386
Atlanta, GA 30357-2386
Tel: (404) 875-6695
Fax: (404) 876-1173
india.fendrick@umusic.com
Pres.: Brad Jordan; A&R Admin.: Erica Novick
Accepts demos by mail ONLY.
www.defjamsouth.net

J Records

(Sony BMG)
745 Fifth Ave.
New York, NY 10151
Tel: (646) 840-5600
Fax: (646) 840-5791
See "RCA Music Group" for personnel
Style: Pop, R&B, rock
www.j-records.com

Jive / Silvertone /

Verity / Volcano Records (Zomba Label Group)
(Sony BMG)
137-139 W. 25th St.,
11th Fl.
New York, NY 10001
Tel: (212) 727-0016
Fax: (212) 645-3783
Pres./CEO Zomba Label Grp.: Barry Weiss; SVP A&R: Chris Lighty; SVP A&R: Wayne Williams; SVP A&R/Artist Rel.: Mark Pitts; VP A&R: Teresa LaBarbera-Whites; VP A&R-Pop: Steve Lunt; VP A&R-Pop (W. Coast): Andy Goldman; VP A&R-Rock: Michael

Tedesco; VP A&R Admin.: Stephanie Tudor; Dir. A&R: David Stamm; Dir. A&R: Toi Green; Dir. A&R-Verity: Monica A. Coates; Mgr. A&R-Verity: Monique Headley
Style: Pop, R&B, rap, rock, gospel, Christian
www.jiverecords.com

Lava Records

(Warner Music Group)
1290 Ave. of the Americas, 25th Fl.
New York, NY 10104-0101
Tel: (212) 707-2550
Fax: (212) 405-5561
Chrmn./CEO-Atlantic Records Grp.: Jason Flom; SVP A&R: Andrew Karp; VP A&R: Tom Carolan
www.lavarecords.com

Lost Highway

Records
(Universal Music Group)
54 Music Sq. E., Ste. 300
Nashville, TN 37203
Tel: (615) 524-7500
Fax: (615) 524-7850
Chrmn./CEO: Luke Lewis; VP A&R: Kim Buie
www.losthighwayrecords.com

MCA Nashville

(Universal Music Group)
60 Music Sq. E.
Nashville, TN 37203
Tel: (615) 244-8944
Co-Chair/CEO: James Stroud; VP A&R: Allison Jones; Dir. A&R: Brian Wright
Style: Country
www.mcanashville.com

Maverick

Recording Co.
(Warner Music Group)
3300 Warner Blvd.
Burbank, CA 91505
Tel: (310) 385-7800,
(818) 846-9090
Fax: (310) 385-7711