

MERCHANDISE SUPPLIERS

Bands on the road tend to make most of their money from merchandising revenues on t-shirts, hats, and other items. Think of your target audience before ordering merchandise. Be consistent with your image. Keep in mind that some clubs may require a percentage of sales made on their property.

Aarrow Promotions

69 Hampton Pl.
Freeport, NY 11520
Tel: (516) 623-0244
Fax: (516) 623-8649
aarrow@optonline.net
Contact: Jake Mandel
Full line of promotional products: t-shirts, sweatshirts, hats, jackets, mugs, magnets, key chains & more. Specializing in rush orders.

Adobe Graphics & Design, Inc.

300 Northern Blvd., Ste. 26
Great Neck, NY 11021
Tel: (800) 726-9683, (516) 487-5696
Fax: (516) 482-7425
sales@coyotepromotions.com
Owner/Contact: Leslie Simone de Guadalajara
Advertising specialties & promotional items.
www.coyotepromotions.com

American Apparel

747 Warehouse St.
Los Angeles, CA 90021
Tel: (213) 488-0226
Fax: (213) 488-0334
info@americanapparel.net
Sr. Partner: Dov Charney; Mgr.: Pat Honda
www.americanapparel.net

Anthem Artists

2818 Roosevelt St., #394
Carlsbad, CA 92008
Tel: (760) 434-9830, (877) 454-9830
Fax: (760) 434-9738
anthemartists@aol.com
Promos./Mktg.: Sue Gottlieb; Agent: James Cullen
Offers publicity, management, booking & tour merchandising services & also can supply sound, lighting & production.
www.anthemartists.com

Anthill Trading Ltd., LLC

126 Fifth Ave., 5th Fl.
New York, NY 10011
Tel: (212) 675-1114
Fax: (212) 675-3014
reception@anthilltrading.com
Contact: Norman Perry; COO: Cathy Cleghorn
Merchandise & licensing for bands & brands.
www.anthilltrading.com

Avant Garde Apparel Group

834 S. Broadway St., #300-28

Los Angeles, CA 90014

Tel: (213) 239-9643
Fax: (213) 239-9644
amc_creative@yahoo.com
Pres.: Adam Campos; Prodn. Mgr.: Isreal Garcia
Can source or manufacture any apparel item; private label orders, screen printing, packaging.

Backstage Fashion

PO Box 4143
Prescott, AZ 86302
Tel: (800) 644-7625, (928) 443-0100
Fax: (928) 443-0200
contact@backstage-fashion.com
Pres./CEO: Steve Rehak; VP Mktg.: Susan Johnson
Worldwide distributors of country, rock & novelty t-shirts, stickers, patches & flags.
www.backstage-fashion.com

Backstreet International Merchandise, Inc.

520 Eighth Ave., 20th Floor
New York, NY 10018
Tel: (212) 563-1545
Fax: (212) 563-5099
andy@bsimerch.com
Pres.: Andy Allen
Catering for artists tour, retail & e-commerce requirements through the world.
www.bsimerch.com

BandMerch, Inc.

5126 Clareton Dr., Ste.140
Agoura Hills, CA 91301
Tel: (818) 707-0471, (877) 502-3728
Fax: (818) 707-7126
donn@bandmerch.com
Pres./Owner: Donn Delson; VP Touring: Steve Varga; VP Retail Sales: Matthew Young; Dir. Licensing: Kirsti Payne; Dir. Opns.: Dayton Hicks; Dir. Art: Jackson Chandler
Provides complete merchandising solutions for their artists in the entertainment industry worldwide, including touring, retail, licensing & e-commerce.
www.bandmerch.com

BandMerch, Inc.

580 Broadway #1002
New York, NY 10012
Tel: (212) 343-2070
Fax: (212) 343-2072
matt@bandmerch.com
VP Retail Sales: Matthew Young
www.bandmerch.com

Bravado International Group, Inc. (BIG)

3640 Holdrege Ave.
Los Angeles, CA 90016
Tel: (310) 237-7100
Fax: (310) 237-7132
steve.miles@bravado.com
Contact: Steve Miles
A full service entertainment merchandising company for touring, retail & 3rd party licensing worldwide.
www.bravado.com

Bravado International Group / Sanctuary Merchandising North

330 Seventh Ave., Second Fl.
New York, NY 10001
Tel: (212) 279-3636
Fax: (212) 279-8222
tom.bennett@bravado.com
CEO: Tom Bennett; VP Finance/Admin.: Pete D'Auria; VP Wholesale: Tracy Stone; Sr. Dir. Prodn.: Alan Rebhun; Dir. Tour Opns.: John Barwick; Dir. Pdot. Devel./Wholesale: Ted Mattes
Entertainment merchandiser.
www.bravado.com

Candy

224-B E. Clayton St.
Athens, GA 30603
Tel: (706) 549-0191
Fax: (706) 552-3922
michael@candystickers.com
Owner: Michael Lachowski
Design agency, producing CD package design, stickers, t-shirts & posters.
www.candystickers.com

Chestnut Identity Apparel

2001 River Rd.
Brookdale, CA 95007
Tel: (831) 336-8977, (800) 336-8977
Fax: (831) 336-3551
sales@chestnutid.com
Pres.: Jon Chestnut; VP: Tom Chestnut; Sales: Bill Chestnut
Manufacturer of uniforms, corporate apparel & novelties, specializing in rush orders.
www.chestnutid.com

Cinder Block, Inc.

6195 Coliseum Way
Oakland, CA 94621
Tel: (510) 957-1333
Fax: (510) 957-1350
sales@cinderblock.com
Pres.: Jeffrey Bischoff; Artist Rel. Mgr.: Carol Grey;

Nat'l Sales Mgr.: Kevin Penton
Full service merchandiser.
www.cinderblock.com

Cinder Block, Inc.

9440 Santa Monica Blvd., Ste. 610
Beverly Hills, CA 90210
Tel: (310) 786-2150
sales@cinderblock.com
Licensing: Ira Sokoloff; Artist Rel. Rep.: John Mathiason
www.cinderblock.com

Clean Fun Promotional Marketing

15301 Graham St.
Huntington Beach, CA 92649
Tel: (800) FUN-4517, (714) 898-6333
Fax: (714) 898-6007
shauna@cleanfunpromo.com
Acct. Exec.: Shauna Gash
www.cleanfunpromo.com

Communication Graphics, Inc.

1765 N. Juniper
Broken Arrow, OK 74012
Tel: (800) 331-4438, (918) 258-6502
Fax: (918) 251-8223
info@cglink.com
Nat'l Sr. AE: Tori Wooster; Nat'l AE: James Hackler; Nat'l AE: Linda Robison
Offers customized decals, bumper stickers, statics, concert patches, magnets & more.
www.cglink.com

Competitive Edge Advertising

3500 109th St.
Des Moines, IA 50322
Tel: (515) 280-3343, (800) 458-3343
Fax: (515) 288-3343
info@compnet.com
Pres.: David M. Greenspan; VP Opns.: Mike Neary
Screen printing & embroidery apparel services & promotional advertising co.
www.compnet.com

Crack the Whip Promotions

2984 Avenue Z
Brooklyn, NY 11235
Tel: (718) 368-1425
info@crackthewhippromotions.com
Pres.: Mandy Desmond
Offers promotion, merchandising & booking services to indie bands.
www.crackthewhippromotions.com

Crazy Hatter

658 Blue Point Rd.
Holtsville, NY 11742
Tel: (631) 475-0023
Fax: (631) 475-0519
info@crazyhatter.com
Owner: Jeff Liebowitz
Custom hats & caps, visors, t-shirts, jackets, sweats & promotional items.
www.crazyhatter.com

Decor Wear Screen Print

1944 W. Central Ave.
Toledo, OH 43606
Tel: (419) 475-8627
Fax: (419) 475-8628
decorwear@accessstoledo.com
Contact: Thomas Myers
T-shirts & other apparel.

Designhouse LLC

10 Cadillac Dr., Ste. 195
Brentwood, TN 37027
Tel: (615) 371-3222
Fax: (615) 371-3262
info@designhousellc.com
Pres.: Louis Upkins

Earth2Earth

111 N. Perry
Pontiac, MI 48342
Tel: (248) 335-7015
Fax: (248) 335-7638
art@freshhotshirts.com
Owner: Peter Boyer; Co-Owner: Lisa Angellilli
Screen printing & embroidery promotional items.
www.freshhotshirts.com

Facility Merchandising, Inc. (FMI)

5959 Topanga Canyon Blvd., Ste. 125
Woodland Hills, CA 91367
Tel: (818) 703-6690
Fax: (818) 703-6576
miltfmi@aol.com
Pres./CEO: Milt Arenson; EVP: Robert Arenson; Finance Dir.: Dina Soto-Tan
Exclusive, onsite distribution of merchandise at sporting & entertainment events nationwide.

FamousMerch.com

2407 Bennington Dr.
Arlington, TX 76018-1915
Tel: (310) 696-1429, (817) 907-2782
Fax: (817) 887-5924
GM: Jimmy Swan
Provides merchandise services for bands & celebrities.
www.famousmerch.com

Freedom Alliance

41628 Eastman Dr.
Murrieta, CA 92562
Tel: (951) 461-0033, (800) 294-5502
sales@freedom5sa.com
CEO: Bruce Federici
Commercial apparel screen printer providing design & print services to bands, labels & promoters.
www.freedom5sa.com

Futura, Inc.

2590 Holman Ave., Ste. D
Billings, MT 59102
Tel: (800) 305-0210
Fax: (406) 248-3770
info@fut-inc.com
Contact: Aaron Sironi
Concert merchandise production, vending and warehousing.
www.futureshirts.com

Steve Gerstman Services, Inc. (SGS)

1480-66th St.
Emeryville, CA 94608
Tel: (510) 420-6806
Fax: (510) 420-1611
contact@sgerstman.com
Pres.: Steve Gerstman
www.sgerstman.com

Impact Merchandising

5655 Union Pacific Ave.
Commerce, CA 90022
Tel: (323) 887-3300
Fax: (323) 887-3383
Pres./CEO: Jeffrey Ganz
Worldwide leader in entertainment related apparel.

www.giantmerchandising.com

Good Idea Group

907 Columbia Cir.
Merrimack, NH 03054
Tel: (603) 429-1098
Fax: (603) 429-6321
mikekelly@goodideagroup.com
CEO: Mike Kelly
Complete one stop shop for all marketing & promotional needs.
www.goodideagroup.com

Good Swag Merchandising

80 Eighth Ave., Ste. 303
New York, NY 10011
Tel: (212) 807-5728
Fax: (212) 242-4287
Contact: Dave Stern
Tour merchandise.

Greensource Organic Apparel

19011 W. Valley Hwy., Ste. A-107
Kent, WA 98032
Tel: (425) 656-9123
Fax: (425) 656-9124
david@apparel-source.com
Pres.: Duncan Berry; VP: David Basson
High-volume design/manufacturing company offering a full spectrum of styles in organic cotton - including t-shirts, polos & fleece.

Hey Activewear

465 38th St.
Oakland, CA 94609
Tel: (510) 653-1355
Fax: (510) 653-1355
buggy@citycom.com
Owner: Steven Lafler
Provides custom t-shirt printing services to the music & entertainment industry.
stevelafler.net

Hi Fidelity Entertainment LLC

2991 Shattuck Ave., Ste. 201
Berkeley, CA 94705
Tel: (510) 486-1758
Fax: (510) 486-1576
info@hifientertainment.com
Pres.: Howard Schomer; Mgr. Opns.: Dawn DeBisschop; Pjct. Mgmt. Assoc.: Amanda Rolfe
Worldwide tour, retail & e-commerce merchandise company (shirts, hats, etc.) specializing in music & sports.
www.hifientertainment.com

Hot Topic

18305 E. San Jose Ave.
City of Industry, CA 91748
Tel: (626) 839-4681
Fax: (626) 839-4686
online@hottopic.com
Contact: Mary Fisher; Contact: Dan Heitkemper
www.hottopic.com

Impact Merchandising

4535 S. 88th St.
Omaha, NE 68127
Tel: (402) 346-5084, (800) 435-0349
Fax: (402) 345-0426
impactmerch@aol.com
Sales Mgr.: Andrea Howard; Opns. Mgr.: Steve Azevedo
T-shirts, licensing, and tour merchandising.