

# MERCHANDISE SUPPLIERS

**B**ands on the road tend to make most of their money from merchandising revenues on t-shirts, hats, and other items. Think of your target audience before ordering merchandise. Be consistent with your image. Keep in mind that some clubs may require a percentage of sales made on their property.

## Academy Printwear

2155 State St., Ste. 1  
Hamden, CT 06517-3821  
Tel: (203) 773-9706  
info@academyprintwear.com

Mktg./Sales: Blake Kostka  
Brand consulting & imaging, design, apparel & print production, photography, web, and e-commerce fulfillment solutions.  
www.academyprintwear.com

## Adobe Graphics & Design, Inc.

300 Northern Blvd., Ste. 26  
Great Neck, NY 11021-4818  
Tel: (516) 487-5696  
Fax: (516) 482-7425  
sales@coyotepromotions.com, sales@coyotepromotions.com

Owner: Leslie Simone de Guadaluja  
Advertising specialties & promotional items.  
www.coyotepromotions.com

## American Apparel

747 Warehouse St.  
Los Angeles, CA 90021-1106  
Tel: (213) 488-0226  
Fax: (213) 488-0334  
info@americanapparel.net  
CEO: Dov Charney; Pres., Mfg.: Marty Bailey; Customer Serv. Mgr.: Pat Honda  
Apparel manufacturing.  
www.americanapparel.net

## avantGarde "The T-Shirt Experts"

834 S. Broadway St., Ste. 1002  
Los Angeles, CA 90014-3257  
Tel: (213) 239-9643  
avantgarde213@gmail.com  
Pres.: Adam M. Campos  
Screen print t-shirts and other apparel; full-service including custom labels, polybag, hangtag, and cut-sew manufacturing.  
www.agtshirts.com

## Axis Promotions

578 Broadway, Ste. 406  
New York, NY 10012-3506  
Tel: (212) 226-0886  
Fax: (212) 226-1245

sales@axispromo.com  
Pres.: Larry Cohen; Sales: Joe Carey  
Make custom imprinted merchandise.  
www.axispromo.com

## Backstage Fashion

PO Box 4143  
Prescott, AZ 86302-4143  
Tel: (928) 443-0100  
Fax: (928) 443-0200  
orders@backstage-fashion.com, orders@backstage-fashion.com  
Pres./CEO: Steve Rehak; VP Mktg.: Susan Johnson  
Worldwide distributors of country, rock & novelty t-shirts, stickers, patches & flags.  
www.backstage-fashion.com

## Backstreet International Merchandise, Inc.

425 W. 13th St., Ste. 504  
New York, NY 10014-1123  
Tel: (212) 563-1545  
Fax: (212) 563-5099, (212) 242-4055  
customerservices@bsmerch.com, helpmeout@bsmerch.com  
Pres.: Andy Allen; Sales: Alissa Shimansky; Sales: Brian McCarthy; Sales: Steve Coe  
Catering for artists tour, retail & e-commerce requirements through the world.  
www.bsmerch.com

## BandMerch, LLC

16000 Ventura Blvd., Ste. 800  
Encino, CA 91436-2759  
Tel: (818) 728-8700  
Fax: (818) 728-8777  
Pres.: Donn Delson; VP A&R: Dan Cooper; VP Prodn./Dir. Wholesale: Jeff Delson; Dir., A&R: Jeff Spellmeyer; Dir., Touring: Craig McEnroe; Licensing Specialist: Rebecca Rubens; Exec. Asst.: Leslie Millis  
Provides design, manufacturing and sales of artist merchandise through retail, licensing, ecommerce and live events worldwide.  
www.bandmerch.com

## Bravado International Group, Inc. (BIG)

9255 Sunset Blvd., 2nd Fl.  
Los Angeles, CA 90069  
Tel: (310) 865-5025  
Fax: (310) 865-5036  
customerservice@bravadousa.com  
Dir., Opns.: Ian White  
A full service entertainment merchandising company for touring, retail & 3rd party licensing worldwide.  
www.bravado.com

## Bravado International Group / Sanctuary Merchandising North

245 5th Ave., 8th Fl.  
New York, NY 10016-8728  
Tel: (212) 445-3435  
Fax: (212) 445-3499  
tom.bennett@bravado.com, felix.sebacious@bravado.com, customerservice@musictoday.com, wholesale@bravado.com  
CEO: Tom Bennett; CFO: Pete D'Auria; SVP A&R: Felix Sebacious; SVP A&R: Peter Lubin; VP Wholesale: James Saliby; VP A&R: Tom Donnell; Sr. Dir. Prodn.: Alan Rebhun  
Entertainment merchandiser.  
www.bravadousa.com

## Camp Stitch

PO Box 4911  
San Jose, CA 95150-4911  
Tel: (408) 978-1632  
campstitch@gmail.com  
Pres.: Marjorie R. Casey; Teen Rel. Dir.: Brittany Venturelli  
www.campstitch.com

## Candy

PO Box 749  
Athens, GA 30603-0749  
Tel: (706) 549-0191  
Fax: (206) 666-5020  
Owner: Michael Lachowski  
Design agency, producing CD package design, stickers, t-shirts & posters.  
www.candycreative.com

## Chestnut Identity Apparel

2001 River Rd.  
Brookdale, CA 95007-0253

Tel: (831) 336-8977  
Fax: (831) 336-8167  
sales@chestnutid.com  
Pres.: Jon Chestnut; VP: Tom Chestnut; Sales Dir.: Bill Chestnut  
Manufacturer of uniforms, corporate apparel & novelties, specializing in rush orders.  
www.chestnutid.com

## Cinder Block, Inc.

7677 Oak Port St., Ste 460  
Oakland, CA 94621-1935  
Tel: (510) 957-1333  
Fax: (510) 957-1350  
sales@cinderblock.com, service@cinderblock.com  
Pres.: Jeffery Bischoff; VP Artist Rel.: Carol Grey; Nat'l Sales Dir.: Tracy Ivel; Acct. Payable: Kevin Kelly  
Full service merchandiser.  
www.cinderblock.com

## Clean Fun Promotional Marketing, LLC

3187 Pullman St.  
Costa Mesa, CA 92626-3320  
Tel: (714) 898-6333  
Fax: (714) 898-6007  
info@cleanfunpromo.com  
Pres./Founder: Greg Washer; Nat'l Mktg. Mgr./Supplier Rel.: Jim Ellis  
www.cleanfunpromo.com

## Communication Graphics, Inc.

1765 N. Juniper Ave.  
Greenway Bus. Park  
Broken Arrow, OK 74012-1455  
Tel: (918) 258-6502  
Fax: (918) 251-8223  
info@thecalcompany.net, jobs@thecalcompany.net  
VP: Louann Buhlinger; Nat'l Sr. Acct. Exec.: Tori Wooster  
Offers customized decals, bumper stickers, statics, concert patches, magnets & more.  
www.cglink.com

## Competitive Edge Advertising

3500 109th St.  
Des Moines, IA 50322-8100  
Tel: (515) 280-3343  
Fax: (515) 288-3343  
info@compet.com  
Pres.: David M. Greenspan; VP Opns.: Mike Neary  
Screen printing & embroidery apparel services & promotional advertising co.  
www.compet.com

## Crack the Whip Promotions

1403 W. Sixth St., Fl. 2  
Brooklyn, NY 11204-4802  
Tel: (718) 368-1425  
info@crackthewhippromotions.com  
Pres.: Mandy Desmond

Offers promotion, merchandising & booking services to indie bands.  
www.crackthewhippromotions.com

## Cut Merch

1480 66th St.  
Emeryville, CA 94608  
Tel: (510) 477-0010  
info@cutmerch.com  
Pres.: Zoe Gerstman  
B2B online music merchandise provider for bands and artists.  
www.cutmerch.com

## Decor Wear

Screen Print  
1944 W. Central Ave.  
Toledo, OH 43606-3944  
Tel: (419) 475-8627  
Fax: (419) 475-8628  
info@decorwear.com  
Pres.: Thomas Myers  
T-shirts & other apparel.  
decorwear.com

## Earth2Earth

111 N. Perry St.  
Pontiac, MI 48342-2336  
Tel: (248) 335-7015  
Fax: (248) 335-7638  
art@freshhotshirts.com  
Co-Owner: Peter Boyer; Co-Owner: Lisa Angelilli  
Screen printing & embroidering promotional items.  
www.freshhotshirts.com

## EZ-CD Inc

620 Arroyo Ave.  
San Fernando, CA 91340-2220  
Tel: (818) 702-6979  
Fax: (818) 702-9770  
ezcdinc@aol.com  
VP: Mike Hamernik  
www.cdessentials.com

## FAME

3017 Sudbury Dr.  
Kettering, OH 45420-1128  
Tel: (937) 433-0336  
Fax: (937) 433-6287  
Pres.: Kyle Martin  
Entertainment/tour merchandise consultants.

## Facility Merchandising, Inc. (FMI)

5959 Topanga Canyon Blvd., Ste. 125  
Woodland Hills, CA 91367  
Tel: (818) 703-6690  
Fax: (818) 703-6576  
miltfmi@aol.com  
Pres./CEO: Milt Arenson; EVP: Robert Arenson; Finance Dir.: Dina Soto-Tan; VP Special Events: Terence O'Connor; Exec. Asst.: Jennifer Keller  
Exclusive, onsite distribution of merchandise at sporting & entertainment events nationwide.  
www.facilitymerchandising.com

## Freedom Alliance

2235 E. Fourth St., Ste. K  
Ontario, CA 91764-4508  
Tel: (951) 699-2540, (909) 987-8680  
Fax: (909) 987-8186  
admin@screenprintservices.com

VP/GM: K.C. Borg  
Commercial apparel screen printer providing design & print services to bands, labels & promoters.  
www.screenprintservices.com

## Futura, Inc.

2590 Holman Ave., Ste. D  
Billings, MT 59102-7440  
Tel: (406) 245-5589  
Fax: (406) 248-3770  
info@fut-inc.com  
GM: Scott Andren; Accts. Mgr.: Linda Turner; Prodn. Mgr.: Steve Skiles  
Concert merchandise production, vending and warehousing.  
www.futureshirts.com

## Steve Gerstman Services, Inc. (SGS)

1480 66th St.  
Emeryville, CA 94608  
Tel: (510) 420-6806  
Fax: (510) 420-1611  
steve@sgerstman.com  
Pres.: Steve Gerstman  
www.sgerstman.com

## Good Swag Merchandising

210 5th Ave.  
New York, NY 10010-2102  
Tel: (212) 807-5728  
Fax: (212) 242-4287  
Contact: Dave Stern  
Tour merchandise.

## Greensource Organic Apparel

1020 SW 34th St.  
Renton, WA 98057-4813  
Tel: (425) 656-9123  
Fax: (425) 656-9124  
info@organicinstock.com  
Owner: David Basson  
High-volume design/manufacturing company offering a full spectrum of styles in organic cotton - including t-shirts, polos & fleeces.  
www.organicinstock.com

## Hi Fidelity Entertainment

100 Tamal Plz., Ste. 250  
Corte Madera, CA 94925-1162  
Tel: (415) 927-4405  
Fax: (415) 927-4425  
info@hifientertainment.com, service@hifientertainment.com, sales@hifientertainment.com, jobs@hifientertainment.com, quotes@hifientertainment.com  
Pres.: Howard Schomer; MD: Dawn DeBisschop; Pjct. Mgr.: Mara Frager; Licensing Dir.: Pamela Mcleave  
Worldwide tour, retail & e-commerce merchandise company (shirts, hats, etc.) specializing in music & sports.  
www.hifientertainment.com

## Hot Topic

18305 E. San Jose Ave.  
City of Industry, CA 91748-1237  
Tel: (626) 839-4681